

**WE ARE INVESTORS AND OPERATORS  
FOCUSED ON TRANSFORMING INDUSTRIAL  
AND CONSUMER BUSINESSES INTO STRONG  
CATEGORY LEADING ENTERPRISES**

*Deep industry and functional experience from our Operating Partners helps us tackle challenges and capitalize on opportunities*

**THE  
TURNSPIRE  
DIFFERENCE**

<b>COMPLEXITY</b>	Integrated approach to managing transactional and operational concerns
<b>SOLUTIONS</b>	Expediently deliver certainty required by key constituents
<b>EXPERTISE</b>	Through our collective investment and operating experience, we see value where others do not
<b>PARTNERSHIP</b>	We do not subscribe to the portfolio approach; each investment is critical for us

## **INVESTMENT CRITERIA**

- Revenue: \$50 - \$400M
- EBITDA: Negative to \$30M
- Equity Investment: Up to \$50M
- North America Headquarters

## **TRANSACTION TYPES**

- Corporate Divestitures
- Complex Buyouts
- Restructurings
- Other Special Situations

## **FOCUS INDUSTRIES**

- Aerospace & Defense
- Automotive
- Building Materials
- Capital Equipment
- Chemicals
- Consumer Products
- Distribution
- Energy Services & Equipment
- Food & Beverage
- Industrial Services
- Metals & Metal Fabrication
- Paper & Packaging
- Plastics & Synthetics
- Transportation



## TEAM

Ilya Koffman  
Managing Partner

Abel S. Osorio  
Partner

Luis Mercader  
Director of  
Operations & Finance

Zack Zapolsky  
Senior Associate

Joe Bondi  
Senior Advisor

Steve Hoey  
Senior Advisor

Maurice Murphy  
Operating Partner

Neil Minihane  
Operating Partner

Mike Korsky  
Operating Partner

Val Shtraks  
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Peter J. Nortrup  
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## SELECT INVESTMENTS



### CORPORATE DIVESTITURE | CURRENT

Global leader of flow measurement technologies, systems, and services to the oil and gas industry



### CORPORATE DIVESTITURE | CURRENT

Manufacturer of Goodyear® rolling lobes, bellows, and sleeve air springs for trucks, trailers, buses, and specialty vehicles



### RESTRUCTURING | CURRENT

North America's leading manufacturer of high-precision, fineblanked metal components for mission-critical and safety-critical automotive and industrial applications



### RESTRUCTURING | CURRENT

Global leading parts manufacturer of heat transfer, engine management, and undercar products for the aftermarket and OEM automotive industry



BANKER STEEL  
company

### COMPLEX BUYOUT | REALIZED

Leading full-service fabricator of structural steel components used in commercial and infrastructure projects



### CORPORATE DIVESTITURE | REALIZED

Manufacturer truck chassis and specialty engineered vehicles with a leading market position in refuse collection and other vocational applications



### CORPORATE DIVESTITURE | REALIZED

Original Design Manufacturer and contract manufacturer of complex assemblies for the data center, energy, general industrial, automotive, and healthcare markets